



Strategic Alliances

Joint Ventures

Merger & Acquisitions

Global Marketing

Innovative Funding

Technology Transfer



# NAHAK OVERSEAS LIMITED

“ The Pied Pipers In The World Of Information Based Opportunities ”

# ABOUT US

Nahak is an Information Consulting Company.

At Nahak, we have developed an expertise to locate niche information which in turn is converted into opportunities. In tangible form, we assist companies to enhance their global footprints by providing extremely useful and relevant business services like mergers & acquisitions, strategic alliances, joint ventures, global positioning, international marketing, funding etc.



We take up assignments of Indian and foreign companies and work on their specific requirements in this globalized economy.

Today, information plays a very pivotal role in shaping the future of any organization. Rightly articulating it into appropriate opportunities, creates a grand success. To realize this success for you, we locate - assimilate - articulate and convert information / potential business into lucrative and long-lasting opportunities.

We have few in-house /out-house associates, who have domain expertise in different areas. We network with them globally.

# ABOUT US

Our activities consist of providing the following value added services :

- ▲ Strategic alliance / Joint venture / Merger & Acquisition
- ▲ Global positioning / International marketing / Agency network
- ▲ Product launch
- ▲ Innovative funding
- ▲ Management consultancy / Strategic planning
- ▲ Technology transfer
- ▲ Support services like Knowledge Process Outsourcing, Business Process Outsourcing, Software development, Sourcing etc



Presently, we are working on large assignments and opportunities for our clients for creating new markets, synthesizing new business relationships, locating new potential growth areas and creating new business opportunities.

We see ourselves as a leading ICT ( Information and Communication Technology)company , working in new global economy to help companies reach out to new customers & opportunities in different geographical segments.



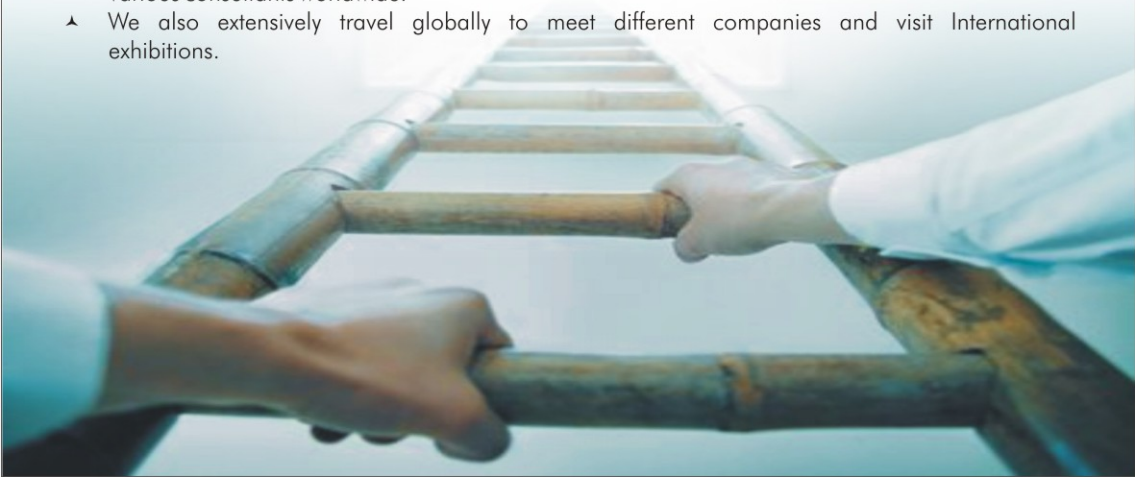
We had been invited by ITC (International Trade Centre) which is a part of WTO / UNCTAD, to present our ICT business model to a select gathering during World Summit on Information Society ( WSIS ), held in December 2003 @ Geneva.

We were selected by UNO as an “Observer” in the process of redefining global knowledge society during the World Summit on Information society @Geneva 2003.

# WHAT WE DO

Nahak is in the business of merger & acquisition, strategic alliance, joint venture, global networking, niche opportunity locating & articulation and offering innovative business solutions to our clients, locally and globally.

- ▲ We do extensive search of various resources like databases, Internet databases, trade-boards, commercial libraries, etc.
- ▲ We locate various new opportunities, niche markets, acquisition targets and clients.
- ▲ We research & analyze the probable markets, engineer the approach and design worldwide network of partners.
- ▲ We locate opportunities and assist our clients in exploiting the same.
- ▲ We assist in international negotiations, takeover, business agreements and working out global strategies, including positioning of the company & products in world market.
- ▲ We promote & develop business through all possible alliances taking the multi-dimensional approach.
- ▲ We are part of various international databases and network of consultants and work with various consultants worldwide.
- ▲ We also extensively travel globally to meet different companies and visit International exhibitions.



# OUR CLIENTS

## INTERNATIONAL CLIENTS

- ▲ **Zeppelin, Germany** - This is a large German MNC active in various industries. We have located, negotiated and finalized an Indian engineering, design company as acquisition target for them.
- ▲ **Hawthorne Development Corporation, USA** - Our assignment is to launch their innovative affordable housing solutions in Indian continent, locate new opportunities in construction industry globally and locate economical funding arrangement to the extent of \$ 100 million.

Nahak has been retained by Hawthorne to create marketing strategy to address African market. We are glad to finalize an MOU with one of the African Government for very large opportunity of \$ 2 billion.

- ▲ **German Government Project** - We are exclusive consultant for “Business Development” in India for Biotechnology Park at Luckenwalde near Berlin. The client is Structure and Economic Development Corporation of the District of Teltow-Flaeming mbH (SWFG) mbH.
- ▲ **Aguilar & Salas, Spain** - We are appointed as Director, Asia Pacific & Middle East for business development with this leading heat exchanger manufacturing company in exotic materials.
- ▲ **Conslot GmbH, Germany** - We have worked to locate strategic investor partner for them globally for their oil & gas industry products.
- ▲ **Doshi & Co, UK** - We have worked to launch this UK based accounting company in US, Canada, Australia, South Africa by strategic alliance with other accounting companies. We offered them 25 accounting companies in U.K for acquisition.
- ▲ **TREMA Verfahrenstechnik GmbH, Germany** - We located joint venture partner for them in India.
- ▲ **Merus GmbH, Germany** - This is a unique water and oil treatment company. We have helped them in locating agents in other countries and launch their products in India.



# OUR CLIENTS

- ✦ **Neutrino Technologies, USA** - We have assisted them in global launch assignment for their innovative software product.
- ✦ **Novatek International Inc, Canada** - Our assignment was to launch their software product in pharma market by identifying right local partners in various parts of the world. We have finalized a partner for them in India.
- ✦ **Omni Nutraceuticals, USA** - We have located business / alliance partners for their products in different parts of the world
- ✦ **Arabian Trading Co, LLC., Dubai** - We have conducted a management consultancy assignment to orient them for major growth plans.

## INDIAN CLIENTS

- ✦ **Rishabh Instrument Pvt Ltd, Nashik** - We are in dialogue with companies in North America, Europe to create Joint Venture / Strategic Alliance / Contract Manufacturing in test & measurement / industrial control products. (Agreements are signed for cooperation between companies)
- ✦ **Danke Electricals Ltd, Baroda** - We have created JV for them in South Africa and now scouting for JV partners in other countries. We have done financial restructuring & mobilized USD 24 million.
- ✦ **Patel Group, Navsari** - We have created international alliances, new business opportunities for them & finalized agents in Europe. Presently on their Board of Directors to guide them in policy and strategy matters.
- ✦ **Inco Group, Mumbai** - We have worked on new global marketing opportunities & sourcing. We offered them management consultancy and helped in strategic and policy decision making.

# OUR CLIENTS

- ▲ **Goel Scientific, Baroda** - We have worked with them to create new alliances, clients and agents globally. We had worked out a complete package for them to acquire a company in USA.
- ▲ **Gaytech Engineering Pvt Ltd, Baroda** - MOU signed with ENPPI (Engineering for the Petroleum & Process Industries) 185 million US Dollars- Egyptian Government based company to initiate co-operation for projects in India and MENA region.  
  
Similarly, signed MOU with Energya Steel Fabrication Co , Egypt to undertake fabrication and erection – commissioning projects in Kingdom of Saudi Arabia, Egypt & India.
- ▲ **Vividh Hi-Fab, Baroda** - We have located various opportunities in nuclear sector. And letter of Intent has been signed with Dufrane Shielding Inc, USA based company for cooperation.
- ▲ **Sumandeep Vidyapeeth University, Baroda** - Acquisition of the complete assets from the existing trustees of T.B. Hospital, near Songadh, Bhavnagar and restarted the hospital again. Also started medical college over there.
- ▲ **Zydex Industries, Baroda** - We are strategizing & launching their agriculture and water proofing nano technology based products in India and finding niche markets globally. We had launched their polymer based product for the Indian textile industry.
- ▲ **Alembic Ltd, Baroda** - We have brought a few alliance opportunities for them in Cardiovascular and Diabetic segments from foreign companies.
- ▲ **Apple International, Mumbai** - We have worked with them to sell turn-key projects outside India and offered them innovative funding options.

Observer @ United Nations



**world summit  
on the information society**  
Geneva 2003 - Tunis 2005

**NAHAK OVERSEAS LIMITED**  
104, Synergy House,  
Gorwa – Subhanpura Road,  
Baroda – 390023  
Gujarat State  
INDIA

Telephone : +91-265-2281419  
Telefax : +91-265-2282638  
US fax : +1-708-585-1309  
Email : [info@nahak.com](mailto:info@nahak.com) / [biz@nahak.com](mailto:biz@nahak.com)  
Skype : nahakoverseas  
Website : [www.nahak.com](http://www.nahak.com)

